REQUEST FOR BID TITLE: PRINT, MAIL, AND DELIVERY SERVICES FOR MONTGOMERY COUNTYWIDE POSTCARDS RFB NUMBER: E524-001

RFB CLOSING DATE AND TIME: AUGUST 4, 2023 at 3:00 P.M.



ADDENDUM #2

Issued: August 1, 2023

2-1	To extend RFB closing date and time from August 2, 2023 at 3:00 PM to August 4, 2023 at 3:00 PM.

- 2-2 <u>Delete</u> Clause 2.3.3 of Section 2 Background and Specifications/Requirement on Page 7, and replace with the following:
 - 2.3.3 Size: Final Size 6.25x10

Please make following changes to the RFB documents.

All other specifications, terms and conditions remain unchanged.

Patrick Johnson, MBA, CPPB
Director of Procurement

Please **sign** below to acknowledge receipt of this Addendum and return with the proposal. Failure to return this Acknowledgement of Addendum may deem a proposal nonresponsive.

Company Name	Authorized Signature
Date	Printed/Typed Signature

NOTE: ACKNOWLEDGEMENT OF RECEIPT OF RID ADDENDA WILL NOT BE ACCEPTED BY FACSIMILE

REQUEST FOR BID TITLE: PRINT, MAIL, AND DELIVERY SERVICES FOR MONTGOMERY COUNTYWIDE POSTCARDS RFB NUMBER: E524-001

RFB CLOSING DATE AND TIME: AUGUST 2, 2023 at 3:00 P.M.



ADDENDUM #1

Issued: July 27, 2023

ADDENDUM FOR THE PURPOSE OF:	
1. To provide the attached questions and answer	S.
All other specifications, terms and conditions rem	ain unchanged.
	Onder The
	p.p.
	Patrick Johnson, MBA, CPPB
	Director of Procurement
	ddendum and return with the proposal. Failure to return
this Acknowledgement of Addendum may deem a	proposal nonresponsive.
NOTE: ACKNOWLEDGEMENT OF DECEMPT OF DID	ADDENDA WILL NOT DE ACCEPTED DY FACCINALE
NOTE: ACKNOWLEDGEMENT OF RECEIPT OF BID	ADDENDA WILL NOT BE ACCEPTED BY FACSIMILE.
Company Name	Authorized Signature

Date

Printed/Typed Signature

REQUEST FOR BID TITLE: PRINT, MAIL, AND DELIVERY SERVICES FOR MONTGOMERY COUNTYWIDE POSTCARDS RFB NUMBER: E524-001

RFB CLOSING DATE AND TIME: AUGUST 2, 2023 at 3:00 P.M.

QUESTION:	ANSWER:	
Everyone has different terminology concerning paper stocks, and I'd like to confirm your definition of 100# card stock silk. Would 100# cover will a dull aqueous coating be sufficient?	100# card stock with dull aqueous is acceptable / equivalent to silk.	
2.) The information on document page 9 (folio 7) and document page 10 (folio 8) seems to be contradictory. If it is an EDDM card, the list info on page 10 is in error. If it is indeed an EDDM, we need to know if the card is to go to residences only, residences + PO boxes, or all (residences + PO boxes + businesses)?	EDDM for all residents only for all Montgomery County MD zip codes. There will be no list provided from client.	



Office of Procurement 9221 Corporate Blvd Rockville, MD 20850

REQUEST FOR BID

RFB NO.: E524-001

RFB TITLE: Print, Mail, and Delivery Services for Montgomery Countywide Postcards

All proposals MUST BE RECEIVED electronically by 3:00 PM EST time on August 2, 2023

Prices must remain firm for: 120 DAYS AFTER BID OPENING DATE, BUT PRIOR TO CONTRACT AWARD

Bid Bond Requirements: NONE

Performance, Labor and

Material Bond requirements: NONE

Pre-Bid Conference: NONE

MINORITY VENDORS ARE ENCOURAGED TO RESPOND TO THIS BID SOLICITATION

<u>Important:</u> Your quotation will be jeopardized if any portion of this inquiry is not complete. No bid/proposal will be accepted after the date and time stated above.

Patrick Johnson, MBA, CPPB Director of Procurement

NOTE: Prospective Bidders who have received this document from a source other than the Procurement Office should immediately contact the Procurement Office and provide their name and e-mail address so that amendments to the Bid/RFP or other communications can be sent to them. Failure to contact the Procurement Office may result in non-receipt of important information.

REGISTRATION OF CORPORATIONS NOT REGISTERED IN THE STATE OF MARYLAND Pursuant to 7-202 et. Seq. of the Corporation and Associations Article of the Annotated Code of Maryland, corporations not incorporated in the State of Maryland shall be registered with the State Department of Assessments and Taxation, 301 West Preston Street, Baltimore, Maryland 21201 before doing any interstate or foreign business in this State. A copy of the registration or application for registration may be requested by the College.

REQUEST FOR BID TITLE: Print, Mail, and Delivery Services for Montgomery Countywide Postcards

BID NUMBER: E524-001

BID OPENING DATE AND TIME: August 2, 2023 at 3:00 PM

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REQUEST FOR BID TITLE: Print, Mail, and Delivery Services for Montgomery Countywide Postcards BID NUMBER: E524-001

BID OPENING DATE AND TIME: August 2, 2023 at 3:00 PM

SECTION 1 – BID AND CONTRACT INFORMATION

1.1 Intent

It is the intent of this Request for Bid to provide Montgomery College with a single qualified Contractor capable of providing printing, mailing, and delivery services for countywide postcards in accordance with all terms and conditions contained herein. In the event that a special condition is contradictory to a general condition, the special condition shall prevail.

1.2 Electronic Bid Submittal Due Date

All responses to this Request for Bid must be submitted **electronically**, in two separate attachments. One attachment shall consist of the Proposal, and the second attachment shall consist of the Price Proposal. Both attachments shall be sent together, in a single email. See Section 3, Bid Submission for full detailed submission instructions.

Electronic proposal and addendum or addenda if applicable shall be sent to the following email address prior to the submittal deadline date and time at vendor.proposals@montgomerycollege.edu. All responses to this Request for Bid are due by 3:00 p.m. on August 2, 2023 Eastern Standard Time (EST). No responses will be accepted after this date and time. In the event that the College is closed on the RFB opening date due to an unforeseen circumstance, the RFB will be opened at the stated time on the next open business day, unless the Bidder is notified otherwise.

1.3 Online Public Bid Opening

An online bid opening will be conducted at 3:00 p.m. on August 2, 2023 via Zoom video conferencing. Bidding firms are encouraged but not required to attend bid opening. See Zoom meeting call-in details below.

Join Zoom Meeting

https://montgomerycollege.zoom.us/j/97593414904?pwd=c0JCQSsrL1FSdXNrVjhFN0o4ZktIdz09

Meeting ID: 975 9341 4904, Passcode: 723990

One tap mobile

- +13017158592,,94603136542#,,1#,049102# US (Germantown)
- +13126266799,,94603136542#,,1#,049102# US (Chicago)

Dial by your location

- +1 301 715 8592 US (Germantown)
- +1 312 626 6799 US (Chicago)
- +1 929 205 6099 US (New York)
- +1 669 900 6833 US (San Jose)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)

Find your local number: https://montgomerycollege.zoom.us/u/acUbusCnae

1.4 Contact Information

Request for information or technical questions related to this solicitation should be directed to **Chiquita Manago Haywood**, **Purchasing Agent** via e-mail to chiquita.manago@montgomerycollege.edu. The Bidder may not initiate contact with any other College representative about this bid. All inquiries and questions must be submitted in writing via email and received by 4:00 PM, July 24, 2023. All questions

REQUEST FOR BID TITLE: Print, Mail, and Delivery Services for Montgomery Countywide Postcards BID NUMBER: E524-001

BID OPENING DATE AND TIME: August 2, 2023 at 3:00 PM

SECTION 1 - BID AND CONTRACT INFORMATION-continued

received by the noted deadline will be answered and sent to all proposing firms via issuance of an addendum. No questions will be accepted after this date.

1.5 General Conditions and Instructions

Bidders shall also refer to, understand, and agree to Attachment E, General Conditions and Instructions, of this bid. The College reserves the right to reject as non-responsive any offer that objects to any of the terms, conditions, or specifications of this RFB.

1.6 Bid Required Submittal List

- Price Proposal (Section 4)
- References (Attachment A)
- Conflict of Interest Statement (Attachment B)
- Non-Debarment Acknowledgement (Attachment C)
- Contractor Information Form (Attachment D)
- Minimum Requirements Checklist (Attachment E)
- Signed Acknowledgement of Addenda, if applicable
- Subcontractors List, if applicable

1.7 Failure to Submit

Failure to provide any of the items noted in Section 1.6 may deem a bid response non-responsive.

1.8 Addenda

Issued addenda will be e-mailed to only those firms that downloaded the original solicitation from the College Procurement website. It is highly recommended that Bidders check this website for all posted addenda prior to submitting a bid response. Failure of Bidders to receive any issued addenda shall not relieve Bidders from any obligation or requirement listed in addenda.

All addenda shall become part of the Request for Bid. If conflicts, discrepancies, ambiguities, or omissions in or between the Request for Bid are not brought to the attention of the College before the bid opening date and time, the interpretation and intent of the Request for Bid shall be as determined by the College at its sole discretion.

1.9 Pricing

Submitted pricing must include all cost (including shipping) incurred in the delivery of this procurement. No allowance will be made at a later date for additional costs due to the Bidder's omission.

In addition, all Bidders must hold their bid prices for 120 days after bid opening date, but prior to the contract award date. In the event that the awarded Contractor is unable to perform the contract, the College reserves the right to re-bid the contract or to award the contract to the next lowest Bidder.

1.10 References

The Offeror must provide three (3) references, with whom Offeror has provided similar services within the past three years. All references must include organization name, contact name, mailing and email address, telephone number, and service dates. Cited references must be able to confirm, without reservation, the Offeror's ability to provide services in accordance with the requirements contained in this solicitation. The College reserves the right to reject a proposal based on an unsatisfactory reference; use itself as a reference,

REQUEST FOR BID TITLE: Print, Mail, and Delivery Services for Montgomery Countywide Postcards BID NUMBER: E524-001

BID OPENING DATE AND TIME: August 2, 2023 at 3:00 PM

SECTION 1 – BID AND CONTRACT INFORMATION-continued

if applicable; request additional references; contact any non-reference clients that have utilized Offeror's services; or require a site visit to one or more of the Offeror's reference locations.

1.11 Bid Evaluation

Bids submitted in response to this solicitation will be evaluated as follows:

- 1.11.1 Bidder is **responsible** Bidder demonstrates ability to provide products and/or services that can meet or exceed requirements. The following criteria will be used to determine responsibleness:
 - 1.11.1.1 Bidder has the equipment, ability, and experience to perform the work as stated in the specifications listed in this bid.
 - 1.11.1.2 Bidder is financially stable.
- 1.11.2 Bidder is **responsive** Bidder follows bid submission instructions and provides all requested materials. The following criteria will be used to determine responsiveness:
 - 1.11.2.1 Bidder has favorable references that can confirm its ability to provide the products and/or services as stated in the specifications listed in this bid.
 - 1.11.2.2 Bidder has provided all documentation and samples requested in the Scope of Work and Specifications.

1.12 Bid Rejection

The College reserves the right to reject any or all offers received as a result of this bid. Offers may be rejected for any of the following reasons if Bidder fails to:

- 1.12.1 Meet the mandatory specifications and requirements.
- 1.12.2 Respond in a timely fashion to a request for additional information, data, etc.
- 1.12.3 Supply appropriate and favorable client references.
- 1.12.4 Complete the Price Proposal page.
- 1.12.5 Sign the bid.
- 1.12.6 Demonstrate that it is qualified to carry out the obligations of the contract and to implement and support the work specified herein.
- 1.12.7 Provide samples and/or demonstration materials that are representative of the quality level sought by the College, if applicable.

1.13 Subcontractors

The College seeks bids from Bidders performing all requested services and will enter into an agreement only with the selected Bidder. No portion of the work shall be subcontracted without the prior written consent of the College throughout the terms of the contract, including renewals and extensions. In the event the Bidder or Contractor desires to subcontract part of the services specified herein, the Bidder or Contractor shall furnish the company or individual name(s), contact name, mailing and e-mail addresses, qualifications, and experience of the proposed subcontractor(s), as well as a description of the services to be performed by the subcontractor. The primary Contractor shall remain fully liable for the work performed by the subcontractor(s) and shall assure compliance with all requirements of the contract if approved by the College. The College reserves the right to reject any proposed subcontractor in its own best interest.

1.14 Contract Award

An award will be made in the best interest of the College, in aggregate, to the most responsible, responsive Bidder with the lowest total price that can meet the terms, conditions, and specifications of this solicitation. The evaluation for award will be made on the basis of payment to the supplier in Net 30 Days from the date an acceptable invoice is received by Montgomery College. Payment discounts, if offered, will be taken when

REQUEST FOR BID TITLE: Print, Mail, and Delivery Services for Montgomery Countywide Postcards BID NUMBER: E524-001

BID OPENING DATE AND TIME: August 2, 2023 at 3:00 PM

SECTION 1 - BID AND CONTRACT INFORMATION-continued

appropriate, but will not be considered in the evaluation for award. This RFB does not commit the College to award a contract. The College may cancel this Request for Bid or reject any or all proposals in whole or in part, waive technicalities, and make an award in a manner deemed in the best interest of the College.

1.15 Contract Term

The College operates on a fiscal year basis, July 1 through June 30. The initial term of this contract will be from award through June 30, 2024. At the sole option of the College, the contract may be renewed four (4) times on an annual basis, subject to funding availability and need, and provided that the Contractor has been in compliance with the terms and conditions of the contract and its service has been satisfactory. Contractor's satisfactory performance does not guarantee contract renewal. The College reserves the right to amend its requirements during the life of the contract to meet the needs of the College and pricing may be negotiated and the contract amended accordingly.

1.16 Contract Documents

Unless otherwise noted, the Request for Bid, the Bidder's bid response, and a College purchase order form the contract. The College reserves the right to reject the response of the Bidder offering the lowest price, if unfavorable to the College as determined by the College, and to award the contract to the next Bidder offering the lowest price.

1.17 Notification of Change in Personnel Assigned to Contract

Awarded contractor must notify Montgomery College of any changes in personnel assigned to contract, that may impact level of services provided by contractor. Notification must be provided throughout life of contract, and within (7) seven business of a change in personnel assigned to contract. Failure to notify Montgomery College may result in termination of contract.

1.18 Notification of Change in Financial Condition

Awarded contractor must notify Montgomery College of any change in company's financial condition that could negatively impact the level of services or products provided by contractor. Notification must be provided throughout life of contract, and within (7) seven business days of change in company's financial condition. Failure to notify Montgomery College may result in termination of contract.

1.19 Contract Estimated Quantities

The College's estimated annual requirements shall not be construed as a guarantee of the actual quantities to be purchased. The quantity of postcards to be printed is subject to change and may increase or decrease based on need.

1.20 Contract Deadlines and Failure to Deliver

The Contractor is contractually obligated to meet all agreed-upon deadlines. If the Contractor fails to comply with any established delivery requirements, the College reserves the right to make an open market purchase of required items and to assess, as liquidated damages, the difference between the contract price and the actual cost incurred by the College and to invoice such charges to the Contractor. Failure of the Contractor to meet deadlines may also be grounds for termination for default.

REQUEST FOR BID TITLE: Print, Mail, and Delivery Services for Montgomery Countywide Postcards BID NUMBER: E524-001

BID OPENING DATE AND TIME: August 2, 2023 at 3:00 PM

SECTION 1 - BID AND CONTRACT INFORMATION-continued

1.21 Contract Billing

Summary billing for a lump sum amount is not an acceptable format on invoices billed to the College and any invoice presented for payment that lacks itemized billing may be returned. Minimally, invoices must include the College purchase order number. All true and correct invoices must be mailed to Montgomery College, Accounts Payable Office, 9221 Corporate Blvd, Rockville, Maryland 20850 or e-mailed to accountspayable@montgomerycollege.edu.

1.22 Tobacco and E-Cigarette Policy

Montgomery College is a tobacco-free institution. The use of tobacco and e-cigarette products is prohibited in all indoor and outdoor College-owned property and facilities, including all buildings and building entrances; walkways; recreational and athletic areas; parking lots; bus stops/shelters; College owned or leased vehicles; and facilities leased and controlled by the College as well as at meetings or conferences sponsored by the College, regardless of the location. This use prohibition extends to the Contractor's employees, agents, subcontractors, and vendors.

1.23 Public Record and Proprietary Information

The information contained in Proposals submitted for the College's consideration will be held in confidence until all evaluations are concluded and an award has been made. Pricing and other information that is an integral part of the offer cannot be considered confidential after an award has been made. **Bidder's must clearly mark any information considered proprietary and confidential**. The College will honor requests for confidentiality for information of a bona fide proprietary nature as permitted under the Federal Freedom of Information Act and the Maryland Public Information Act.

1.24 INSURANCE REQUIREMENTS

The Contractor shall maintain such insurance as will indemnify and hold harmless the College from Workmen's Compensation and Public Liability claims for property damage and personal injury, including death, which may arise from the Contractor's operations under this contract, or by anyone else directly or indirectly employed by him/her. Certification of insurance is due within **seven (7) days** of notice of award.

The vendor shall maintain insurance in force at all times during the term of this agreement, with an insurance carrier approved or licensed to do business in the State of Maryland acceptable to the College, and with the following minimum insurance coverage.

Workers compensation Insurance covering the vendor's employees

As required by Maryland State law with the following minimum limits:

Bodily Injury by Accident \$100,000 each accident

Bodily Injury by Disease \$500,000 policy limit

Bodily Injury by Disease \$100,000 each employee

<u>Commercial General Liability Insurance</u>, excluding automobiles Owned or hired by the vendor, with limits as follows:

Bodily Injury and Property Damage:

\$300,000 combined single limit of bodily injury and property damage

- -Contractual Liability Premises and Operations
- -Independent Contractors

REQUEST FOR BID TITLE: Print, Mail, and Delivery Services for Montgomery Countywide Postcards

BID NUMBER: E524-001

BID OPENING DATE AND TIME: August 2, 2023 at 3:00 PM

SECTION 1 - BID AND CONTRACT INFORMATION-continued

Comprehensive Automobile Liability - Providing bodily injury and property damage coverage for owned

Vehicles and non-owned vehicles with limits as follows:

Bodily Injury: \$100,000 each person

\$300,000 each occurrence

Property Damage: \$300,000 each occurrence

<u>Additional Insured</u> - Montgomery College shall be named as an additional

Insured on all liability policies.

These coverage's and limits are to be considered minimum requirements under this Agreement and shall in no way limit the liability or obligations of the vendor. The insurance shall provide that policy coverage will not be cancelled, altered or materially changed without sixty (60) calendar day's notice to the College by registered or certified mail. The insurance shall not be limited to claims made only while the policy is in effect.

The vendor shall furnish the College with a certificate of insurance as evidence of the required coverage.

The vendor shall provide liability insurance coverage for material and/or equipment stored for the College for which the vendor has received payment in an amount of that equaling its replacement value. Such insurance shall specifically identify the materials and/or equipment and shall name the College as an additional insured. The vendor shall provide the College with evidence of such insurance. In the event that the vendor's insurance is terminated, the vendor shall immediately obtain other coverage. Lack of insurance during life of contract shall be grounds for immediate termination of contract.

REQUEST FOR BID TITLE: Print, Mail, and Delivery Services for Montgomery Countywide Postcards BID NUMBER: E524-001

BID OPENING DATE AND TIME: August 2, 2023 at 3:00 PM

SECTION 2 – BACKGROUND AND SPECIFICATIONS/REQUIREMENTS

2.1 Background

Montgomery College is Maryland's second oldest community college. The College serves roughly 55,000 students each year, through credit and noncredit programs, at nonresidential campuses located in Germantown, Rockville, and Takoma Park/Silver Spring and at off-campus sites throughout Montgomery County. To support students' academic and professional goals, the College employs more than 3,100 faculty, administrators, and staff. As a part of the College's community outreach program, the Office of Communications, within the Office of Advancement and Community Engagement, oversees the production and mailing of up to two (2) countywide mailings each Academic Year.

2.2 Specifications

This Request for Bid is for the print, mail, and delivery services of countywide postcards, in accordance with the terms, conditions, and specifications listed herein. The Contractor shall supply all labor, facilities, infrastructure, hardware, software, equipment, materials, supplies, and insurance necessary to provide the requested services. Qualified Bidders must have: a minimum of seven years of business printing experience, including using a four-color process; experience producing postcards similar to the one required by the College; in-house printing, binding, and mailing capabilities; and an FTP site or access to an FTP site. Bidders must submit five (5) postcard samples with their bid response and must operate a production facility itself. The College reserves the right to conduct press checks.

Bidder pricing must include print, mail, and delivery for requirements as listed on the price proposal in order to be considered for award.

2.3 Postcard Specifications

- 2.3.1 Print Job: Fall 23 Registration County Wide Postcard
- 2.3.2 Due Date: The postcard shall be produced, mailed, and delivered prior to the established academic registration period. Files will be released to the printer based on the production schedule provided upon award of the contract.
- 2.3.3 Size: Final size: 6x10"
- 2.3.4 Full Bleed
- 2.3.5 Paper: 100# card stock silk
- 2.3.6 Ink: CMYK/CMYK 2-sided
- 2.3.7 Quantity: Montgomery County, MD, EDDM address + 200 extra
- 2.3.8 Mailing: (EDDM = Every Door Direct Mailing)
- 2.3.9 Proof: Digital only
- 2.3.10 Postage processing for bulk non-profit on permit #97
- 2.3.11 Delivery to post office (*Fall 2023 no later than 7/28/23 OR within 10 days of digital proof approval.
- 2.3.12 AAs: One round of AAs shall be included per printing. Indicate hourly rate on Price Proposal for additional AAs.
- 2.3.13 Extras to be delivered to the attention of John Lauer, Montgomery College, Advancement & Community Engagement/Communications CT/E431K, 9221 Corporate Boulevard, Rockville, MD 20850.

REQUEST FOR BID TITLE: Print, Mail, and Delivery Services for Montgomery Countywide Postcards BID NUMBER: E524-001

BID OPENING DATE AND TIME: August 2, 2023 at 3:00 PM

SECTION 2 – BACKGROUND AND SPECIFICATIONS/REQUIREMENTS

2.3.14 Postage: Montgomery College Permit. Contractor must provide to the College U. S. Postal System PS Form 3607R Mailing Transaction Report (or similar) after the postcards have been mailed.

2.4 Addressing and Mailing Services

- 2.4.1 The Contractor is responsible for using United States Postal Service-approved National Change of Address (NCOA) software and standards to check list accuracy of Montgomery College-provided lists; inserting new addresses obtained through the NCOA check; purging bad addresses; and returning to the College a data file of all corrected and/or purged records, identified by record ID numbers supplied in the College's lists. If completion will be required of the College, upon award of the contract, the Bidder must submit an NCOA Processing Acknowledgement Form (PAF) or any other USPS-required documentation.
- 2.4.2 The Contractor is responsible for applying the addresses (ink-jet process) onto the mailing panel and for mailing postcards.
- 2.4.3 FOB destination to Montgomery College and local mail facility.
- 2.4.4 The Contractor must provide PS form 3607R Mailing Transaction Report after the mailing.

2.5 Customer Service Requirements

Contractor must respond to all telephone calls and e-mails within 24 business hours. Adherence to all deadlines is expected and required. The Contractor will be responsible for all costs incurred due to missed deadlines and unnecessary delays.

2.6 Technology Requirements

All printing work must be of the highest quality, with clear, sharp printing, full and uniform ink coverage with no offsetting, banding, or dust specks, and tight color registration.

The Contractor should:

- 2.6.1 Have the capability of accepting the latest industry standard version of QuarkXpress, InDesign, PhotoShop, Illustrator, and Adobe Acrobat documents created on both IBM and MAC platforms for high-resolution PostScript output, minimum 1200 DPI, maximum page size 22" x 17".
- 2.6.2 Be able to import and export Microsoft Word and ASCII files for use in Quark Xpress and InDesign.
- 2.6.3 Own or have access to Adobe Type Font Library.
- 2.6.4 Own or have access to FTP.

REQUEST FOR BID TITLE: Print, Mail, and Delivery Services for Montgomery Countywide Postcards

BID NUMBER: E524-001
BID OPENING DATE AND TIME: August 2, 2023 at 3:00 PM

SECTION 3 – BID SUBMISSION INSTRUCTIONS

3.1 Electronic Bid Submission

This language supersedes existing Delivery of Bids, and Signature bid requirements language. A submittal consisting of the Proposal, Addendum or Addenda, if applicable and the Price Proposal are required when responding to this Request for Bid.

All Bidder proposals must be submitted **electronically**, in two separate attachments. One attachment shall consist of the Proposal, and the second attachment shall consist of the Price Proposal. Both attachments shall be sent together, in a single **email** prior to the proposal submission deadline date and time to vendor.proposals@montgomerycollege.edu.

- Any proposal received electronically after the specified deadline will be automatically rejected.
- The subject line of the email must include the following: Request for Bid (RFB) bid number and title.

REQUEST FOR BID TITLE: Print, Mail, and Delivery Services for Montgomery Countywide Postcards BID NUMBER: E524-001

BID OPENING DATE AND TIME: August 2, 2023 at 3:00 PM

SECTION 4 – PRICE PROPOSAL

The prices offered on the Price Proposal must include all charges, costs, and fees incurred in the delivery of this procurement.

ITEM NO.	DESCRIPTION	PER UNIT PRICE (EACH)	PER PRINT RUN (QTY = 400,000)	TOTAL ANNUAL PRICE (QTY = 400,000) (print run x 2)
1	Postcard Printing, Mailing, and Delivery in accordance with bid requirements	\$	\$	\$

ADDITIONAL PRICING

1	Additional Pricing (Per 500	
	copies)	\$
2	Additional Pricing (Per 1,000	
	copies)	\$
3	Additional Pricing: Author's	
	Alterations	\$/HR
4	Additional Pricing: 4-Page	
	Signature	\$

Earliest Delivery Date After Receipt of Order (ARO): If applicable, the stated delivery date <u>may</u> be considered in evaluation of the award. Indicate number of business days for delivery ARO: _______. Bidders must submit prices and all additional information requested for all line items, including delivery, to be considered for award: failure to do so will deem an offer non-responsive.

Note to Bidder: Submitted price must be inclusive of all costs associated with all requirements listed herein.

Montgomery College is tax exempt, certification provided upon request

By signing below, your firm agrees to provide said goods and/or services as specified and that those goods and/or services shall be provided or performed in accordance with the bid specifications, stipulations and terms and conditions specified and that your firm has read and agrees to the College terms, conditions, stipulations, and specifications and any College approved or authorized exceptions and that your firm will adhere to said terms and conditions in any contract resulting.

Company Name	Authorized Name (printed/typed)	
Title	Authorized Signature and Date	

REQUEST FOR BID TITLE: Print, Mail, and Delivery Services for Montgomery Countywide Postcards BID NUMBER: E524-001

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ATTACHMENT A - REFERENCES

REFERENCE 1			
Company Name			
Street Address			
City, State, Zip Code			
Contact Person			
Title			
Telephone Number			
Email Address			
	REFERENCE 2		
Company Name			
Street Address			
City, State, Zip Code			
Contact Person			
Title			
Telephone Number			
Email Address			
	REFERENCE 3		
Company Name			
Street Address			
City, State, Zip Code			
Contact Person			
Title			
Telephone Number			
Email Address			
Please note: Reference this bid document.	s listed must be able to confirm the Bidder's ability to provide the services requested in		
References submitted by:			
	Company Name		

REQUEST FOR BID TITLE: Print, Mail, and Delivery Services for Montgomery Countywide Postcards BID NUMBER: E524-001

BID OPENING DATE AND TIME: August 2, 2023 at 3:00 PM

ATTACHMENT B - CONFLICT OF INTEREST STATEMENT

The undersigned hereby affirms and attests that to the best of its knowledge, no Montgomery College trustee or employee, or spouse, parent, child, brother, sister of the trustee or employee, own assets in this business, and of this date, are NOT employed by Montgomery College.

Company Name:		
Printed Name:		
Title:		
Signature:		
Date:		

REQUEST FOR BID TITLE: Print, Mail, and Delivery Services for Montgomery Countywide Postcards BID NUMBER: E524-001

BID OPENING DATE AND TIME: August 2, 2023 at 3:00 PM

ATTACHMENT C – NON-DEBARMENT ACKNOWLEDGEMENT

I acknowledge that my firm has NO pending litigation and/or debarment from doing business with the State of Maryland or any of its subordinate government units and/or federal government within the past five (5) years.
I acknowledge that my firm has pending litigation or has been debarred from doing business with the State of Maryland or any of its subordinate government units and/or federal government, within the past five (5) years If so, please provide an attachment describing the pending litigation or debarment.
I acknowledge none of this company's officers, directors, partners, or its employees have been convicted or bribery, attempted bribery, or conspiracy to bribe under the laws of any state or federal government; and that no member of the Montgomery College Board of Trustees or any employees of the College has any interest in the bidding company except as follows:
As the duly authorized representative of the Offeror, I hereby certify that the above information is correct and that I will advise Montgomery College should there be a change in status.
By (Signature)
Name and Title
Witness Name and Title

REQUEST FOR BID TITLE: Print, Mail, and Delivery Services for Montgomery Countywide Postcards BID NUMBER: E524-001

BID OPENING DATE AND TIME: August 2, 2023 at 3:00 PM

ATTACHMENT D – CONTRACTOR INFORMATION FORM

D.1		ivery and pricing for the requested products/services, and certify that I am a bona make offers on behalf of the firm.
D.2	Minority Contractor: Yes	No
	If yes, please specify mino	prity classification
D.3	Price adjustment (is	is not necessary for other public agencies as listed.
D.4		taken to any terms and conditions listed in the bid. Please note any exceptions rd of a contract or purchase order.
D.5	or voluntarily excluded fr	is not currently debarred, suspended, proposed for debarment, declared ineligible, om participation in this solicitation by any County, State, or Federal agency. I/We ery College should a change in this status occur.
D.6	Please provide the follow	ing information:
	Company Name	Years in Business
	Federal Tax Number	Dun & Bradstreet Number
	Street Address	City, State, Zip Code
	Telephone Number	Fax Number
	Contact Person	Title
	Cell Number	E-Mail Address
Com	pany Name	Name
Title		Authorized Signature and Date

REQUEST FOR BID TITLE: Print, Mail, and Delivery Services for Montgomery Countywide Postcards BID NUMBER: E524-001

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ATTACHMENT E – MINIMUM REQUIREMENTS CHECKLIST

Bidders must complete and submit this Attachment to demonstrate their level of compliance. Failure to return this Attachment with the bid response may cause the response to be deemed non-responsive. The College will consider adherence to specifications, price, quality of samples, past performance to the College, if any, and references from other customers in its evaluation of Bidder's proposals.

Bidder must check ($\sqrt{}$) either Box B or Box C below to indicate compliance or noncompliance with the Minimum Requirements listed in Box A.

	MINIMUM REQUIREMENTS (A)	BIDDER COMPLIES (B)	BIDDER DOES NOT COMPLY (C)
1	Bidder has the personnel, facilities, infrastructure, equipment, software, materials, supplies, processes, and insurance required to perform the requirements specified in this bid.		
2	Bidder has in-house printing capability.		
3	Bidder has in-house bindery capability.		
4	Bidder has in-house mailing capability.		
5	Bidder has a minimum of seven (7) years of printing business experience. The printing business experience must include 4-color process offset lithography/press printing.		
6	Bidder has a minimum of seven (7) years of experience producing a publication similar to the one required by this bid.		
7	Bidder has attached the five (5) samples required by this bid.		
8	Bidder has or has access to an FTP site.		

The undersigned hereby acknowledges that he/she has made a complete and total review of the above and all specifications contained in this bid document and is authorized to sign as the firm's official representative. Bidder hereby states that all Minimum Requirements compliance indications are true and correct.

Company Name	Signature
Title	Printed Name

REQUEST FOR BID TITLE: Print, Mail, and Delivery Services for Montgomery Countywide Postcards BID NUMBER: E524-001

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ATTACHMENT F – NO BID REPONSE FORM

Please be advised th following reason(s):	at our company does not wish	to submit a bid in response to the above-captioned bid for the	
Too busy a	it this time		
Not engage	ed in this type of work		
Project is to	oo large		
Project is to	oo small		
Cannot meet mandatory specifications (Please specify below)			
Other (Please specify)			
Company Name		Name	
Street Address		Authorized Signature and Date	
City, State, Zip Code		Title	
Please return to:	Montgomery College Office of Procurement 9221 Corporate Blvd Rockville, Maryland 20850		

REQUEST FOR BID TITLE: Print, Mail, and Delivery Services for Montgomery Countywide Postcards BID NUMBER: E524-001

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ATTACHMENT G - GENERAL CONDITIONS AND INSTRUCTIONS

ACCEPTANCE PERIOD

The selected Contractor(s) must agree to an acceptance trial period of performance not to exceed ninety (90) consecutive calendar days. During the 90-day acceptance period, the Contractor's performance must be consistent with the specifications contained herein and the Contractor's bid. Failure to satisfy the "acceptance trial period of performance" may result in cancellation of the contract. In the event that the Contractor fails to meet all requirements, the College shall declare the Contractor's services unacceptable and the Contractor in default, and terminate all agreements, written or verbal, without penalty or obligation to the College. Further, should there be any dispute/discrepancy on acceptability of said service, decisions made by the College will prevail and be final.

ADDENDA The College reserves the right to amend or add to this bid at any time prior to the bid due date. If it becomes necessary to change or add to any part of this bid, the Procurement Officer will furnish an addendum to all prospective Bidders listed as having received a copy of this bid. All addenda will be identified as such and will be sent by mail, email, or fax transmittal.

ADDITIONAL ORDERS Unless it is specifically stated to the contrary in the bid response, the College reserves the option to place additional orders against a contract awarded as a result of this solicitation at the same terms and conditions, if it is mutually agreeable.

ASSURANCE OF NON-CONVICTION OF BRIBERY The Bidder hereby declares and affirms that, to its best knowledge, none of its officers, directors or partners and none of its employees directly involved in obtaining contracts has been convicted of bribery, attempted bribery or conspiracy to bribe under the laws of any state or the Federal government.

AUDIT Bidder shall permit audit and fiscal and programmatic monitoring of the work performed under any contract issued from this solicitation. The College shall have access to and the right to examine and/or audit any records, books, documents and papers of Bidder and any subcontractor involving transactions related to this agreement during the term of this agreement and for a period of three (3) years after final payment under this agreement.

AWARD CONSIDERATIONS Awards of this bid will be made to the lowest responsible Bidder conforming to specifications with consideration being given to quantities involved, time required for delivery, purpose for which required, responsibility of bidder and its ability to perform satisfactorily with consideration to any previous performance for Montgomery College. A bid may be awarded at the sole discretion of the College in the best interest of the College. Prompt payment discounts will not be considered in bid evaluation. All discounts other than prompt payment are to be included in bid price.

BEHAVIOR OF CONTRACTOR EMPLOYEES The College is committed to providing a work and study environment that is free from discrimination and harassment on the basis of race, color, religious creed, ancestry, national origin, age, sex, marital status, handicap, pregnancy, or status as a disabled veteran or veteran of the Vietnam era. Behavior contrary to this philosophy, which has the purpose or effect of creating an intimidating, hostile, or offensive environment, will not be tolerated by the College, and it is the Contractor's responsibility to ensure that such behavior by its employees, agents, and subcontractors does not occur. The policy extends to maintaining an environment free from sexual harassment. Therefore, sexual advances or sexual remarks, requests for sexual favors, and other verbal or physical conduct of a sexual nature must not be condoned or permitted by the Contractor. This prohibition extends to such harassment within the employment context as well as harassment of students, staff, and visitors to the College. It should be assumed that all sexual behavior by the Contractor's employees, agents, and subcontractors on any campus or facility of the College, whether owned, operated, maintained or leased by the College, is improper and unwelcome.

BID AND PERFORMANCE SECURITY If bid security is required, a bid bond or cashier's check in the amount indicated on the bid cover must accompany each bid and be made payable to Montgomery College. Corporate or certified checks are not acceptable. Bonds must be in a form satisfactory to the College and underwritten by a company licensed to issue bonds in the State of Maryland. If bid security fails to accompany the bid, it shall be deemed unresponsive, unless the Director of Procurement deems the failure to be nonsubstantial. Such bid bonds or checks will be returned to all except the three (3) lowest Bidders within five (5) days after the opening of bids, and the remaining checks or bid bonds will be returned to all but successful Bidder(s) within forty-eight (48) hours after award of contract. If a performance bond is required, the successful Bidder must submit an acceptable performance bond in the designated amount of the bid award, prior to award of contract. All bid bonds will be returned to the successful Bidder(s) within forty eight (48) hours after receipt of the performance bond.

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ATTACHMENT G - GENERAL CONDITIONS AND INSTRUCTIONS-continued

BIDDING INSTRUMENTS Bidding instruments include the bid, addenda, general terms and conditions, contract terms, and specifications. Bids should be prepared simply and economically, and should provide a straightforward, concise description of the Bidder's capabilities to satisfy the requirements of the bid. Emphasis should be on completeness and clarity of content. The Bidder will bear any and all costs incurred in the preparation and submission of bids.

BRAND NAMES Brand name materials used in these specifications are known and acceptable. Bids including proposals to use alternate brands are invited as long as they are of equal type and equal or better quality. The burden of proof that alternate brands are in fact equal or better falls on the Bidder, and proof must be to the College's satisfaction.

CARE OF PREMISES Precautions taken for safety and protection shall be in accordance with the mandatory requirements of the safety codes prevailing within the jurisdiction in which the work is to be performed. During the performance of the contract, the Contractor shall take the necessary precautions to protect all areas upon which or adjacent to which work is performed as a part of this contract. Any damage caused as a result of Contractor's neglect, directly or indirectly, shall be repaired to the College's satisfaction at the Contractor's expense.

CANCELLATION Montgomery College reserves the right to cancel this bid solicitation or to reject all bids received, if the College's Director of Procurement, in accordance with procedures approved by the College's President, determines that it is fiscally advantageous or in the best interest of the College to cancel the bid.

COMPLIANCE WITH LAWSBidder agrees to comply, at no additional expense, with all applicable Executive orders, Federal, State, bi-county, regional and local laws, ordinances, rules and regulations in effect as of the date of this agreement and as they may be amended from time to time, including but not limited to the equal employment opportunity clause set forth in 41 CFR 60-250.4.

CONFLICT OF INTEREST No employee of the College or of the State of Maryland, or any department, commission, agency or branch thereof whose duties as employees include matters relating to or affecting the subject matter of this bid shall, while an employee, become or be an employee of the party or parties contracting with the College, the State of Maryland, or any department, commission, agency or branch thereof.

CONTINGENT FEES Bidder hereby declares and affirms that neither it nor any of its representatives has employed or retained any person, partnership, corporation, or other entity, other than a bona fide employee or agent working for the Bidder, to solicit or secure a contract, and that it has not paid or agreed to pay any person, partnership, corporation, or other entity, other than a bona fide employee or agent, any fee or any other consideration contingent on the making of a contract as a result of this solicitation.

CONTRACT AMENDMENTS The College, without invalidating the contract documents, may submit a written request to order extra work or to make changes to the agreement by altering, adding to, or deducting from the work, and the contract sum shall reflect such changes. Price adjustments must be accepted, in writing, by Montgomery College before the supplier performs additional work on the project.

The Contractor cannot accept purchase requests for products or services that are not covered in this contract or make changes to the scope of work unless a price for those products or services has been negotiated with the College, and the Contractor has received a signed contract amendment from the Procurement Office.

CONTRACT DEADLINES The Contractor is contractually obligated to meet all agreed upon deadlines. Failure of the Contractor to meet any deadline is grounds for termination by default. If the Contractor defaults, the College reserves the right to assess liquidated damages and/or make an open market purchase.

CONTRACT DOCUMENTS Unless otherwise noted, the general conditions of this bid, the Contractor's bid, and the signed purchase order form the contract. Contractors requiring a signed contract form separate and apart from the foregoing are to submit the contract with their bid. The Contractor's contract form will be examined and evaluated along with the Contractor's bid and, at the College's option, may be utilized as the contract.

CONTRACTOR IDENTIFICATION Contractor's employees are required to wear identification badges and/or carry picture identification when they are on College grounds.

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ATTACHMENT G - GENERAL CONDITIONS AND INSTRUCTIONS-continued

CONTRACT TERMINATION The contract may be terminated for any of the following reasons:

- Failure of the Contractor to meet the mandatory requirements as described in this bid.
- Failure of the Contractor to meet required deadlines.
- Failure of the Contractor to resolve problems in a timely manner.
- Lack of College funding.

CONTRACTORS This bid invitation is extended to individuals or firms as primary Contractors, and the Contractor will execute the work specified with bona fide employees. The Contractor is responsible for ensuring that the supervisor, lead worker, and subcontractors can communicate in English. Subcontractors cannot assume the primary award of this contract on behalf of the primary Contractor nor can the awarded Contractor be relieved of its obligation or responsibility to this contract. The College reserves the right to reject any subcontractor.

DELIVERY AND PACKING All prices quoted must include delivery. All goods delivered under this contract shall be packed in accordance with accepted trade practices. No charges may be made over and above the bid price for packaging, or for deposits or containers unless specified in the bid. No charge will be allowed for cartage unless by prior written agreement. Complete deliveries must be made by the successful bidder to the designated location as indicated on the Montgomery College purchase order. A packing slip shall be included in each shipment. All deliveries must be prepaid and must be delivered to each location designated on purchase order at no additional cost. DELIVERIES MUST BE MADE TO THE SPECIFIED LOCATION. NO COLLECT SHIPMENTS OR SIDEWALK DELIVERIES WILL BE ACCEPTED.

DELIVERY OF BIDS Refer to Section I, and all other Sections referenced in Section I, for Bid/Proposal delivery instructions.

ERRORS IN BIDS Bidders are assumed to be informed regarding conditions, requirements, and specifications prior to submitting bids. Failure to do so will be at the Bidder's risk. Bids already submitted may be withdrawn without penalty prior to bid opening. Errors discovered after bid opening may not be corrected. In the case of an error in price extension, the unit price will govern. The intention of the Bidder must be evident on the face of the bid.

FAILURE TO DELIVER If the Contractor fails to comply with any established delivery requirements, the College reserves the right to make an open market purchase of required items and to assess, as liquidated damages, the difference between the contract price and the actual cost incurred by the College and to invoice charges to the Contractor.

INDEMNIFICATION The Contractor shall be responsible for any loss, personal injury, expense, death and/or any other damage which may occur by reason of Contractor's acts, negligence, willfulness or failure to perform any of its obligations under this agreement. Any acts, negligence, willfulness or failure to perform any of the Contractor's obligations under this agreement, on the part of any agent, director, partner, servant or employee of Contractor are deemed to be the Contractor's acts. Contractor agrees to indemnify and hold harmless the College and its trustees, employees, agents and students from any claim, damage, liability, injury, expense, and/or loss, including defense costs and attorney's fees, arising directly or indirectly out of Contractor's performance under this agreement.

Accordingly, the College shall notify Contractor promptly in writing of any claim or action brought against the College in connection with this agreement. Upon such notification, Contractor shall promptly take over and defend any such claim or action. The College shall have the right and option to be represented in any such claim or action at its own expense. This indemnification provision shall survive the termination and/or completion of this agreement.

HAZARDOUS AND TOXIC SUBSTANCES Bidder must comply with all applicable Federal, State, County and bi-county laws, ordinances and regulations relating to hazardous and toxic substances, including such laws, ordinances and regulations pertaining to access to information about hazardous and toxic substances, and as amended from time to time. Bidder shall provide the College with a "Material Safety Data Sheet" or in the case of a controlled hazardous waste substance, a hazardous waste manifest for all hazardous chemicals listed or subsequently added to the Chemical Information List in compliance with applicable laws, ordinances and regulations.

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ATTACHMENT G - GENERAL CONDITIONS AND INSTRUCTIONS-continued

INSPECTION OF PREMISES If a site visit is recommended or required, each Bidder is responsible for visiting the site(s) prior to submitting a bid in order to observe the existing conditions affecting the work, and to obtain precise dimensions of the area(s) involved. No allowance will be made to the successful Bidder, at a later date for additional work required because of his or her failure to visit the site and/or to obtain the exact dimensions. Discrepancies, if any, must be reported to the College. **INSURANCE** If a contract results from this bid, the Contractor shall maintain such insurance as will indemnify and hold harmless the College from Workmen's Compensation and Public Liability claims for property damage and personal injury, including death, which may arise from the Contractor's operations under this contract, or by anyone directly or indirectly employed by him/her.

MARYLAND PUBLIC INFORMATION ACT Bidder recognizes that the College is subject to the Maryland Public Information Act, Title 10 of the State Government Article of the Annotated Code of Maryland. Bidder agrees that it will provide any justification as to why any material, in whole or in part, is deemed to be confidential, proprietary information or trade secrets and provide any justification of why such materials should not be disclosed pursuant to the Maryland Public Information Act.

MINORITY PARTICIPATION Pursuant to Board Resolution #87-83, adopted on July 20, 1987, it is the policy of Montgomery College to encourage minority businesses to provide goods and services for the performance of College projects. Minority businesses are defined as firms that are 51% owned and controlled by a member of a socially or economically disadvantaged minority group, which includes African Americans, Hispanics, Native Americans, Alaskan Natives, Asians, Pacific Islanders, women, and the mentally or physically disabled.

NON-ASSIGNMENT AND SUBCONTRACTINGBidder shall not assign any contract or any rights or obligations hereunder without obtaining prior written consent of the College. No contract shall be made by Bidder with any other party for furnishing the services to be performed under a contract issued from this solicitation without the written approval of the College. These provisions will not be taken as requiring the approval of the contract of employment between Bidder and its personnel.

NON-COLLUSION Bidder certifies that it has neither agreed, conspired, connived, or colluded to produce a deceptive show of competition in the compilation of the bid or offer being submitted herewith; Bidder also certifies that it has not in any manner, directly or indirectly, entered into any agreement, participated in any collusion to fix the bid price or price proposal of the Bidder or Offeror herein or any competitor, or otherwise taken any action in restraint of free competitive bidding in connection with the contract for which the bid or offer is submitted.

NON-DISCRIMINATION Bidder assures the College that, in accordance with applicable law, it does not, and agrees that it will not discriminate in any manner on the basis of sex, race, age, color, creed, national origin, religious belief, handicap, marital status, or status as a disabled veteran or veteran of the Vietnam era. Bidder further agrees to post in conspicuous places notices setting forth the provisions of the nondiscrimination clause and to take affirmative action to implement the provisions of this section. Bidder further assures the College that, in accordance with the Immigration Reform and Control Act of 1986, it does not and will not discriminate against an individual with respect to hiring, or recruitment or referral for a fee, of the individual for employment or the discharging of the individual from employment because of such individual's national origin or in the case of a citizen or intending citizen, because of such individual's citizenship status.

NON-DISCRIMINATION POLICY The College is committed to providing a work and study environment that is free from discrimination and harassment on the basis of race, color, religious creed, ancestry, national origin, age, sex, marital status, handicap, pregnancy or status as a disabled veteran or veteran of the Vietnam era. Behavior contrary to this philosophy, which has the purpose or effect of creating an intimidating, hostile, or offensive environment, will not be tolerated by the College, and it is the Contractor's responsibility to ensure that behavior by its employees, agents, and subcontractors does not occur. This policy extends to maintaining an environment free from sexual harassment. Therefore, sexual advances or sexual remarks, requests for sexual favors, and other verbal or physical conduct of a sexual nature must not be condoned or permitted by the Contractor. This prohibition extends to harassment within the employment context as well as harassment of students, staff and visitors to the College. It should be assumed that all sexual behavior by the Contractor's employees, agents and subcontractors on any campus or facility of the College, whether owned, operated, maintained or leased by the College, is improper and unwelcome. Contractor will also insure that all technicians who work with College users exhibit a high degree of professionalism in their dealings with those users.

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ATTACHMENT G - GENERAL CONDITIONS AND INSTRUCTIONS-continued

NON-VISUAL ACCESS The Bidder or Offeror warrants that the information technology offered under this bid or proposal (1) provides equivalent access for effective use by both visual and nonvisual means; (2) will present information, including prompts used for interactive communications, in formats intended for both visual and nonvisual use; (3) if intended for use in a network, can be integrated into networks for obtaining, retrieving, and disseminating information used by individuals who are not blind or visually impaired; and (4) is available, whenever possible, without modification for compatibility with software and hardware for nonvisual access. The Bidder or Offeror further warrants that the cost, if any, of modifying the information technology for compatibility with software and hardware used for nonvisual access will not increase the cost of the information technology by more than 5 percent. For purposes of the regulation, the phrase "equivalent access" means the ability to receive, use, and manipulate information and operate controls necessary to access and use information technology by nonvisual means. Examples of equivalent access include keyboard controls used for input and synthesized speech, Braille, or other audible or tactile means used for output.

NOTICE TO CURE The College reserves the right to cancel the contract if the Contractor's performance is unsatisfactory to the College. It is understood, however, that if at any time during the term of the contract, performance is deemed to be unsatisfactory, the College shall so notify the Contractor in writing, and the Contractor shall correct such unsatisfactory conditions within thirty (30) calendar days from receipt of such notification. If such corrections are not made within the specified period, the College may terminate the contract.

PATENTS Bidder guarantees that the sale and/or use of the goods offered will not infringe upon any U.S. or foreign patent. Bidder will at his/her own expense, indemnify, protect and save harmless the College, its trustees, employees, agents and students with respect to any claim, action, cost or judgment for patent infringement, arising out of the purchase or use of these goods.

PREPARATION OF BID Bids submitted must be hand signed by an authorized agent of the company submitting the bid. Notification of award will be made by "Notice of Intent to Award" and/or purchase order. A bidder may attach a letter of explanation to the bid for clarification. Bidders will be required, if requested by Montgomery College, to furnish satisfactory evidence that they are, in fact, bona fide manufacturers of or dealers in the items listed, and have a regularly established place of business. The College reserves the right to inspect any Bidder's place of business prior to award of contract to determine Bidder responsibility.

PRODUCT TESTING DURING TERM OF CONTRACT Goods delivered under any contract resulting from this Request for Bid may be tested for compliance with specifications stipulated herein. Any shipment failing to meet or comply fully with the specification requirements will be rejected. The cost of testing a representative sample of an order or shipment for acceptance shall be borne by the College unless the order is rejected for failure to meet specifications or purchase description. In such cases of rejection, the cost of testing will be charged back to the Contractor.

RECORD RETENTION If awarded a contract, Contractor shall maintain books and records relating to the subject matter of this agreement, including but not limited to all charges to the College, for a period of three (3) years from the date of final payment under this agreement.

REFERENCES Bidder must provide at least three references from former or current clients who can confirm the Bidder's experience with projects that are similar in size or scope. All reference information must include the company's name and address and the contact's name and telephone number. The references provided must be able to confirm, without reservation, the Bidder's ability to provide the level of services requested in this solicitation. References from other higher education institutions or government agencies are preferred but not required.

REGISTRATION OF CORPORATIONS NOT REGISTERED IN THE STATE OF MARYLAND Pursuant to 7-202 et. Seq. of the Corporation and Associations Article of the Annotated Code of Maryland, corporations not incorporated in the State of Maryland shall be registered with the State Department of Assessments and Taxation, 301 West Preston Street, Baltimore, Maryland 21201 before doing any interstate or foreign business in this State. A copy of the registration or application for registration may be requested by the College.

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ATTACHMENT G – GENERAL CONDITIONS AND INSTRUCTIONS-continued

REJECTIONS AND CANCELLATIONS Montgomery College reserves the right to accept or reject any or all bids in whole or in part for any reason. The College reserves the right to waive any informality and to make awards in the best interest of the College. The College also reserves the right to reject the bid of any Bidder who has previously failed to perform adequately on a prior award for furnishing goods and/or services similar in nature to those requested in this bid. The College may cancel this solicitation in whole or in part, at its sole discretion.

RIDER PROVISION FOR MONTGOMERY COUNTY PUBLIC SCHOOLS AND MONTGOMERY COUNTY The Bidder agrees when submitting the bid that it will make available to every office and department of the Montgomery County Public Schools and the Montgomery County Government the same bid prices, terms and conditions offered during the term of contract. Orders will be placed directly by these agencies.

RIGHT TO STOP WORK If the College determines, either directly or indirectly, that the Contractor's performance is not within the specifications, terms or conditions of this bid and/or that the quality of the job is unacceptable, the College has the right to stop the work. The stoppage of work shall continue until the default has been corrected and/or corrective steps have been taken to the satisfaction of the College. The College also reserves the right to re-bid this contract if it is decided that performance is not within the specifications as set out.

SAMPLES AND CATALOG CUTS If samples are required, Bidder shall be responsible for delivery of samples to location indicated. All sample packages shall be marked "Sample for Procurement Office, Bid No.____" and each sample shall be tagged or marked. Failure of the Bidder to clearly identify samples as indicated may result in rejection of bid. The College reserves the right to test any materials, equipment or supplies delivered to determine if the specifications have been met. Samples will not be returned.

SIGNATURE Each bid must show the full business address and telephone number of the Bidder and be signed by the person or persons legally authorized to sign such contracts. All correspondence concerning the bid and contract, including the bid summary, copy of contract, and purchase order, will be mailed or delivered to the address shown on the bid. NO BID WILL BE ACCEPTED WITHOUT ORIGINAL SIGNATURE.

SPECIFICATIONS AND SCOPE OF WORK The specifications listed herein may or may not specify all technical requirements which are needed to achieve the end result. When accepting the award, the Contractor assumes the responsibility of accomplishing the task requested in this document. Any omission of parts, products, processes, etc. in the specifications are the responsibility of the Contractor and the College will not bear the responsibility of their omission. If omissions in the specifications are discovered and these omissions will impact the contract price then it is the responsibility of the Bidder to note these omissions, in writing, prior to accepting the award. If these omissions are not noted prior to award then the Contractor's silence is deemed as full and complete acceptance and any additional costs will be borne by the Contractor.

TAXES The College is exempt from Federal and Maryland taxes. Exemption Certificates are available upon request. Bidder shall be responsible for the payment of any and all applicable taxes resulting from any award and/or any activities hereunder, including but not limited to any applicable amusement and/or sales taxes.

TERMINATION BASED ON LACK OF FUNDING Any contract awarded as a result of this solicitation will be subject to funding and continued appropriation of sufficient funds for the contract. For purposes of this solicitation, the College's appropriating authority is deemed to be the Board of Trustees of Montgomery College. Insufficient funds shall be grounds for immediate termination of solicitation.

TERMINATION FOR DEFAULT If an award results from this bid, and the Contractor has not performed or has unsatisfactorily performed the contract, payment shall be withheld at the discretion of the College. Failure on the part of the contractor to fulfill contractual obligations shall be considered just cause for termination of the contract and the Contractor is not entitled to recover any costs incurred by the Contractor up to the date of termination.

TERMINATION FOR THE CONVENIENCE OF THE COLLEGE The performance of the work or services under a contract as a result of this solicitation may be terminated in whole or in part, whenever the President of Montgomery College shall deem that termination is in the best interest of the College. Such determination shall be at the sole discretion of the President. In such event, the College shall be liable only for payment in accordance with the payment provisions of the contract for work or services performed or furnished prior to the effective date of termination. Termination hereunder shall become effective by delivery to contractor of written notice of termination upon which date the termination shall become effective.

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ATTACHMENT G - GENERAL CONDITIONS AND INSTRUCTIONS-continued

USE OF CONTRACT BY OTHER EDUCATIONAL INSTITUTIONS While this bid is prepared on behalf of Montgomery College, it is intended to apply to other Maryland educational institutions and public agencies in Montgomery County, Maryland and State of Maryland as listed below:

- Montgomery County Public Schools
- Montgomery County Government
- Montgomery County Housing Opportunities Commission
- Maryland-National Capital Park & Planning Commission
- Washington Suburban Sanitary Commission
- Maryland State Colleges and Universities

Unless the Bidder takes an exception, the resulting awarded items will be available to all agencies listed. Should a price adjustment be necessary to include any other public agency, the Bidder must so note on the Contractor Information Form. Exception for Montgomery County Public Schools will not be accepted. Purchase requests and funding from other agencies will be the responsibility of those agencies.

WARRANTY Bidder expressly warrants that all articles, material and work offered shall conform to each and every specification, drawing, sample or other description which is furnished to or adopted by the College and that they will be fit and sufficient for the purpose intended, merchantable, of good material and workmanship, and free from defect. Such warranty shall survive a contract and shall not be deemed waived either by the College's acceptance of said materials or goods, in whole or in part, or by payment for them, in whole or in part. The Bidder further warrants all articles, material and work performed for a period of one year, unless otherwise stated, from date of acceptance of the items delivered and installed, or work completed. All repairs, replacements or adjustments during the warranty period shall be at Bidder's sole expense.

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ATTACHMENT H - MID-ATLANTIC PURCHASING TEAM RIDER CLAUSE



Cooperative Rider Clause

The Mid-Atlantic Purchasing Team (MAPT) is the agreement between the Metropolitan Washington Council of Governments ("MWCOG") and the Baltimore Metropolitan Council ("BMC") to aggregate the public entity and non-profit purchasing volumes in the Maryland, Virginia and Washington, D.C. region ("region").

Format

A lead agency format is used to accomplish this work. The Lead Agency in this procurement has included this MAPT Cooperative Rider Clause in this solicitation indicating its willingness to allow other public entities to participate pursuant to the following Terms and Conditions:

1. Terms

- 1.1 Participating entities, through their use of the Cooperative Rider Clause, agree to the terms and conditions of the resulting contract to the extent that they can be reasonably applied to the participating entity.
- 1.2 Participating entities may also negotiate additional terms and conditions specific to their local requirements upon mutual agreement between the parties.
- 2. Other Conditions Contract and Reporting
 - 2.1 The contract resulting from this solicitation shall be governed by and "construed in accordance with the laws of the State/jurisdiction in which the participating entity officially is located;
 - 2.2 To provide to MWCOG and/or BMC contract usage reporting information, including but not limited to quantity, unit pricing and total volume of sales by entity, as well reporting other participating entities added on the contract, on demand and without further approval of contract participants;
 - 2.3 Contract obligations rest solely with the participating entities only;
 - 2.4 Significant changes in total contract value may result in further negotiations of contract pricing with the lead agency and participating entities.

In pricing and other conditions, vendors are urged to consider the broad reach and appeal of MAPT with public and non-profit entities in this region. A list of the participating members of the Mid-Atlantic Purchasing Team can be found at the following web links:

www.mwcog.org/purchasing-and-bids/cooperative-purchasing/member-links/ and http://www.baltometro.org/our-work/cooperative-purchasing/brcpc-representatives